



Support Services for In-House Legal...

Its crunch time. Too many priorities and not enough time or available resources to address them.

What are your options?

- You have neither the budget to hire additional people nor the time to get them up to speed.
- You could send the work to an outside firm. But with billing rates at around \$400 for second-year associates, this may not be the most cost-effective approach.
- You could contact a legal temp firm. But you can only hope to find one that can send you someone with the industry experience necessary to hit the ground running.

Solution...

The Lawson Firm (“TLF”) is a law firm providing legal, compliance and governmental relations services to the insurance industry. TLF attorneys each have years of experience working with leading companies in the industry. We provide ‘big law’ experience and quality at a fraction of the price charged by larger firms. Our Support Services help in-house departments manage heavy workloads while avoiding the need to hire additional staff or incur big firm bills. Support Services focus on your department’s more routine, yet necessary, projects and tasks. This frees you and others in the department to address other, perhaps more pressing, matters. TLF Support Services include:

- Multi-State Research of Insurance Laws and Regulations - TLF can quickly provide state-by-state summaries of laws and regulations on any topic. Our work is always thorough, accurate and presented in ways that are easy to understand and share with others in your organization.
- State Licensing – TLF will help your company, or its subsidiaries, quickly obtain new state licenses or gain authority to write additional product lines in states where you are already licensed.

• **Document Drafting and Review** – Because of the firm’s insurance-company focus, TLF has the expertise to draft, or to review and red-line, reinsurance treaties, MGA agreements, policy forms and endorsements, insurance company investment custodial agreements, insurance holding company agreements, and other contracts and documents specific to the industry. We also handle more general agreements and corporate documents such as outsourcing agreements, employment agreements, corporate governance documents, leases and other real-estate documents, and business combination agreements (i.e. merger and joint-venture agreements).

About the Firm...

The Lawson Firm is managed by Scott Lawson; an attorney with over 20 years of experience in the insurance industry including experience working with small, mid-sized and major carriers on both the Life and P&C sides of the business. The firm offers services on a fixed, alternative or budget-based billing basis.

What Others are Saying...

"Scott is an excellent attorney. Scott is able to handle many complex projects simultaneously and produces solid results."

- Charles Jarrett, Chief Legal Officer, The Progressive Corporation.

"Scott is very knowledgeable about insurance industry issues and is able to provide us with reliable legal service at a very reasonable cost."

- Henry Grendell, General Counsel, Family Heritage Life Insurance Company.

"Scott has advised us on numerous legal issues. His knowledge of the insurance industry and its unique issues is invaluable."

- Dawn King, Senior Counsel, National Interstate Insurance Company.

This is an advertisement. Further information about TLF may be found at www.lawsonfirm.net. TLF does not claim expertise in the laws of jurisdictions other than those in which our attorneys are licensed. Certification in any of the practice areas mentioned herein is not available in Ohio.